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Market Essentials October 2025

National Overview

- Market direction: National dwelling values continue to rise modestly, up ~0.5% in August and ~4.1% over the year. The market remains resilient despite affordability pressures.
- Momentum: The quarterly pace of growth (≈ +1.8%) marks the strongest since mid-2024, supported by interest-rate easing expectations and improving consumer confidence.
- Macro factors: Stabilising inflation, expected RBA rate cuts in early 2026, and ongoing population growth underpin demand. However, affordability ceilings and supply bottlenecks persist as structural headwinds.

New South Wales (NSW)

- **Trend:** Sydney prices have resumed moderate growth (+0.7% monthly), driven by low listings and strong employment.
- **Rental market:** Among the nation's tightest vacancy < 1%, rents +7–8% YoY. Competition remains intense in inner-metro and coastal markets.
- **Regional NSW:** Hunter Valley and Central Coast show stable growth; affordability remains a draw for ex-city buyers.
- Growth Suburbs:
- Menangle (South-West Sydney) \approx +16% growth in 6 months; benefitting from Western Sydney Airport infrastructure.
- **Leppington & Austral** strong pipeline of transport and housing development; sustained investor interest.
- Vineyard (NW Growth Corridor) double-digit annual gains; low new supply.
- **Outlook:** Continued steady price appreciation through Q4 2025, though affordability limits upside in inner Sydney.

Victoria (VIC)

- **Trend:** Melbourne's recovery remains cautious (+0.3% monthly), still below 2022 peaks.
- **Drivers:** Population recovery, migration inflows, and reduced investor selling support stability.
- Rental market: Tight vacancies (~1.3%), rents +6% YoY across inner-north and west.

- Growth Suburbs:
- **Tarneit** (West Melbourne) strong first-home buyer and investor demand; yield ~4.6%.
- **Clyde North** (SE corridor) robust land releases, high owner-occupier interest.
- **Epping** (North) transport, retail and hospital infrastructure driving new interest.
- **Outlook:** Gradual recovery with outer-metro outperforming core city areas; rental pressure to remain elevated.

Queensland (QLD)

- **Trend:** Brisbane leads the eastern capitals (+1.2% monthly). Regional QLD remains buoyant amid lifestyle migration.
- Rental market: Among tightest nationally vacancy ~0.9%, rents +9% YoY.
- Growth Suburbs:
- **Chapel Hill, Kedron, Chermside** mid-ring Brisbane suburbs showing sustained annual growth > 20%.
- North Ipswich & Logan Central affordable price points (< \$600 k) and strong rental yields (> 5%).
- **Upper Coomera (Gold Coast corridor)** approaching \$1 m median, underpinned by population inflows and infrastructure.
- **Outlook:** Continued above-average capital growth into early 2026; investor demand remains robust due to strong yields.

Western Australia (WA)

- **Trend:** Perth continues its strong run, with some of the nation's highest growth rates (+1.3% monthly).
- **Rental market:** Extremely tight (vacancy ~0.6%); rents +10% YoY strongest rental inflation nationwide.
- Growth Suburbs:
- Bateman & Bellevue top performers (> 15% annual growth).
- **Brookdale & Seville Grove** outer-metro, high rental yield > 6%.
- Trigg (coastal) long-term capital growth leader, premium owner-occupier market.
- **Outlook:** WA to remain Australia's growth leader through 2025 given mining-led migration and chronic housing undersupply.

South Australia (SA)

- **Trend:** Adelaide continues steady growth (~0.4% monthly), holding near record highs.
- Rental market: Tight (< 1.2% vacancy), rents +5% YoY.
- Growth Suburbs:
- Salisbury North & Mawson Lakes affordable entry points, strong rental yield (~5%).
- **Glenelg East** premium coastal market maintaining above-trend value increases.

 Outlook: Moderate but consistent gains expected through mid-2026; low volatility market.

Tasmania (TAS)

- Trend: Hobart and regional Tasmanian markets broadly flat (-0.1 to +0.2% monthly).
- Rental market: Vacancy 1.3%, rents +4% YoY.
- Growth Suburbs:
- **Kingston & Huonville** outer lifestyle zones with rising interest from mainland buvers.
- Outlook: Stable, affordability-driven market with limited short-term catalysts.

Northern Territory (NT)

- **Trend:** Darwin values rising steadily (+0.6% monthly).
- Rental market: High yields (~6%), low vacancies (< 1.5%).
- Growth Suburbs:
- Muirhead & Lyons newer suburbs showing solid investor activity and rental demand.
- **Outlook:** Expected to outperform smaller states on a yield basis; price growth moderate but stable.

Cross-Market Insights

- **Growth convergence:** Capital city performance is more uniform than in 2023–24; dispersion narrowing.
- **Regional resilience:** Regional centres near transport and resource hubs maintain strong relative momentum.
- **Rental stress:** National rental affordability index at decade-low; limited new supply is a systemic constraint.
- **Investor sentiment:** Strengthening as yields improve and rate-cut expectations increase borrowing confidence.
- **Policy impact:** Expansion of the *Home Guarantee Scheme* and state-level land-release programs will influence entry-level demand through 2026.

Summary:

Australia's housing market remains in a controlled upswing, underpinned by tight supply, migration-led demand, and early signs of credit easing. Growth is broadening beyond Perth and Brisbane, with select NSW and QLD outer-metro corridors emerging as 2025's standout performers. Rental markets nationwide remain under acute pressure, ensuring ongoing investor appeal and policy attention.